

Black Box's  
*Deal Registration Program!*

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## SAVE MONEY...

when you recommend Black Box® products to your customers. With our *Deal Registration Program*, you're guaranteed to receive the largest discount Black Box extends to any reseller or integrator participating in Black Box's standard reseller/integrator discount program at the time of your submission of this application. The discount will only be applicable to the opportunity described in this application. It provides the lowest Black Box price, and it's yours!

All you need to do is submit your completed Deal Registration Application for \$20,000 or more of Black Box brand products (see back of flyer) or visit [http://www.blackbox.com/Who\\_We\\_Serve/resellers.aspx](http://www.blackbox.com/Who_We_Serve/resellers.aspx). If you're first, you'll have your approval within 48 hours!

## Product lines include

- Adapters
- Cables
  - Category 5, 5e, 6, 6a, & 7
  - Fiber
  - VGA
  - Custom
- Cable Management
- Extenders
- KVM Switches (KVM over IP, too!)
- Patch Panels
- Racks and Cabinets
- Tools and Testers
- Wallplates

**And more!**

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**Need help specifying Black Box products?**  
Talk to one of our dedicated Tech Support experts  
at **724-746-5500**. They're available **24/7/365**.

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**DEAL REGISTRATION APPLICATION — Commercial Business Opportunities**

Please submit this form to your Black Box Account Manager along with project details so that this opportunity can be officially registered to your company. The first Partner to register an opportunity will receive the largest discount Black Box extends to any reseller or integrator participating in Black Box's standard reseller/integrator discount program at the time of your submission of this application. Such discount will only be applicable to the opportunity described in this application.

Because this registration is intended to protect our Partner's efforts in promoting and specifying Black Box products, any BBDR Program Application received after an RFQ/RFP has been released will not be approved without prior consent from Black Box.

**NOTE:** This Deal Registration Program applies only to opportunities in Commercial Business that involve the purchase and sale of Black Box® labeled products with a value of \$20,000 or more.

**(Black Box to complete.)**

Date & Time Received (E.T.):	Date & Time Accepted 48hrs (E.T.):
Account Manager Signature:	Registration Number:

**Black Box Partner**

**Customer Information**

Company:	Organization:		
Location:	Contact:	Phone:	
Contact:	E-mail:		
Phone:	Address:		
E-mail:	City:	State:	Zip:

**Project Information**

Status (Concept, Budgetary, Design, Prototype, Pilot):	
Project Name:	Will Installation Services Be Needed?
Vertical Market:	Estimated Purchase Date:
Description:	

**Part Number Registration**

**(Black Box to complete.)**

Black Box Product No.	Product Description	Quantity	Current Partner Discount Pricing		Special Black Box Registration Pricing	
			Unit Price	Ext. Price	Unit Price	Ext. Price
<b>Total:</b>						

